Claire:
Hello, and welcome to In Session a podcast where we speak with change makers working towards safe, supportive learning environments within their communities. Our guests include state and local education agencies and their partners. All grant recipients from the Department of Education using their funding to advance school-based mental health services, support mental health service professionals, and establish trauma, recovery and prevention programs. I’m Claire and this is Annie at the National Center on Safe Supportive Learning Environments and we produce In Session.

Claire:
On this week’s episode, we speak with Dr. Teri Lawler from the Delaware State Department of Education, a recipient of the U.S. Department of Education’s Trauma Recovery Demonstration Grant. Teri joins us to talk about Project THRIVE. THRIVE stands for trauma, health, recovery, innovation, and engagement. And it's a program that provides free mental health services to eligible Delaware students who would benefit from trauma specific intervention support. Project THRIVE is supported by a network of school and community based partners who work to communicate about and connect students to available trauma related mental health services. In discussing these partnerships, Teri is joined by Dan Cruce, chief operating officer at United Way of Delaware, Peggy Geisler PMGconsulting.net owner, and senior strategic consultant, and Dr. Heidi Sweetman program evaluator at Sweetman Evaluation Consulting. The conversation is guided by Kathleen Guarino a technical assistant specialist at the National Center on Safe Supportive Learning Environments.

Kathleen Guarino:
Welcome to today's In Session podcast. We're excited to have Teri Lawler here with us from the Delaware Department of Education, along with some of her community partners to tell us about the work she's leading around addressing student trauma and building resilient communities. So Teri, welcome to the podcast. Why don't we start by having you tell us a little bit about yourself, your background and the efforts you're leading at the department. And from there, we can have you introduce the colleagues that are there with you.

Teri Lawler:
Great. Thank you. And thank you so much for having us. I'm Teri Lawler, and I'm the education associate for trauma informed practices and social and emotional learning at Delaware Department of Education, and I'm project director for Project THRIVE. And Project THRIVE is our trauma recovery demonstration project funded by U.S. Department of Education. I joined the department in 2018, formerly a school psychologists, one of our local school districts and had
been doing some work on training educators on trauma informed practices, building awareness, and most importantly strategies for responding to dysregulation and behavior challenges related to trauma and toxic stress. Through that work got excited about our governor signing Executive Order 24 and Delaware Department of Education being our first state agency to designate a role for leading and expanding the scale of this work in our state schools.

Teri Lawler:
Through that, I learned about the funding opportunity and apply in hopes of expanding our work, but most importantly, responding to some challenges that we were having locally with community violence that were really reeking havoc on a number of neighborhoods and vulnerable school communities. And so with that in mind recognized that this was not isolated work within the Department of Education. It really is work designed to build community resilience and we needed to partner broadly in order to get that work done.

Teri Lawler:
And so I brought along with me some key partners and friends who I rely on heavily and couldn't do this work without. Number one, we joined forces with United Way of Delaware. They were already doing a great deal of work throughout our state, helping folks understand the impact of trauma and adversity. And then also looking at grassroots solutions that could be scaled up across our community. And so we have Dan Cruce with us. Dan is the COO of United Way of Delaware. I also have Peggy Geisler from PMG Consulting, and her team joined forces to support strategic communications. And then Heidi Sweetman of Heidi Sweetman Consulting who provides program evaluation. We wanted evidence based solutions, but we also wanted to use our data to drive our work and Heidi has helped us create a plan that's really cross sector, but integrates all of the data across the state education agencies so that we're making sure that we are driving change.

Kathleen Guarino:
Yeah, that's wonderful. I'm curious if you could tell us a little bit about the partners that you have needed to support this grant program? Who have you begun to collaborate with as part of this effort, Teri, that maybe they were partners you were starting to collaborate with before, or maybe they were partners you had not collaborated with at all? I'm just curious, who have you started to partner with to really make this work happen?

Teri Lawler:
We started initially with United Way and the intent was to integrate all of the work that was being done for more of a seamless implementation plan. We partnered with our state agencies, all of our youth serving agencies, anyone who has the opportunity to impact the life of a child. We also have worked very strategically with Out-of-School Time providers, community based organizations, to make sure that we're able to wrap supports around students and families, because you really can't impact a student by ignoring the needs of the family. And then lastly, I would say we partner closely with our legislators, the lieutenant governor's office and the behavioral health consortium to make sure that policy is connected to our practices.

Kathleen Guarino:
Teri, when you were starting this conversation today and you were talking about Project THRIVE and the goal of getting students access to trauma related mental health services as needed, the
idea, it sounds like was to do the best you could do to identify and refer students to those services. And I'm curious what partners you developed in order to do that, that maybe weren't who you originally thought you would partner with as a department of education?

Teri Lawler:

Interesting. First of all, one of the first steps was to better leverage relationships across the department. Often we're accustomed to working one individual responsible for a body of work and working very separate. We needed to break down those silos. We began by inventorying all of the whole child initiatives across the department because that particular inventory document was able to help drive connections within to make sure that we were communicating to all of our education partners that this funding opportunity was available and we didn't want to miss any students.

Teri Lawler:

From there, I think it was most important for us to connect with a broad base of mental health providers and not our, for lack of a better word, our typical big box organizations in order to meet the needs of all of our students and particularly our marginalized students who didn't have access to behavioral health funding. We really needed to beat the bushes and find some of those smaller mental health provider organizations and provide an opportunity for them to contract with the department of ed. It has taken some time to help them build capacity for managing that this level of a contract, but that's where support from PMG has been really critical facilitating monthly meetings, really helping with business development. United Way and PMG together, creating print materials for advertising.

Teri Lawler:

We've worked directly with Dan to leverage 211 supports so that folks are able to text their zip code into 211 and get access to a mental health provider close in proximity to their homes. But also just having someone to talk through in a navigation way what some of the concerns are about the children in their lives, and then getting connected to one of our THRIVE providers. And then we are most recently have partnered with maternal and child health in our public health division to do some advertising on Snapchat, TikTok, and Pandora, so that we are making contact directly with youth through those advertisements, little videos, informational videos, so that they know that the services are available and they can refer themselves as well as their friends.

Kathleen Guarino:

So you build these networks of community based mental health providers who can help you get students trauma related services. Then you were talking about needing partners to help communicate that the services exist. And I'm also curious what other doors you've knocked on, who else you've brought to the table, because if you build it, you also have to make sure people are aware enough of it to come. And sometimes that means going to spaces that are where kids and families are, but aren't always where schools or departments of education are. So I'm curious who you've brought to the table that might not have been there before.

Teri Lawler:

I think that's where the beauty of this four member dream team comes in, because early on this group decided that an advisory council would be helpful. And that advisory group has members
from our local pediatric health division. Community libraries, our public libraries have turned out to be an amazing hub for family connections and have even offered behavioral health consultation within our library system. But we have made sure to have our state agencies represented as well as our LEA partners and community members who are very much engaged in youth serving work. And I think this is a great time to bring in the voices of other team members.

Peggy Geisler:
So I'd be glad to talk. So this is Peggy Geisler and with working in conjunction with Teri and United Way of Delaware, what we were brought in to do along with the advisory committee that Teri just talked about was to really understand what the communication needs would be across the landscape and to identify within those communication needs, who our core organizations need to address? One was the parents, two were the school's holistically from a referral and standpoint. And the third was the students themselves in some way, shape or form and the providers.

Peggy Geisler:
And so what we did as a group was tried to understand what kind of information would be needed around trauma awareness, trauma information, and then referral, and put it in simplistic ways that are accessible to the school district, to the parents and to the providers so that they had tools to push out information on how to refer someone, how to identify if someone needs something, where to go, how to go, where to get that information and make sure that we were giving them the tools they needed to recruit kids or to self refer, if you were a child or a parent to self refer. Or if you were somebody in the school, not just a counselor, but somebody who worked in the cafeteria or worked in the administrative office or a teacher, this was a way that we could make sure that any kid that there was a concern for a child would be identified and referred quickly into a system where we were all aligned. And so that was part of that strategy.

Peggy Geisler:
And then United Way was extremely helpful in operationalizing those tools and that information across the network in a way that branded it, that was easy to read and understand. And we put all of that into a playbook so that people knew what was going on in the program and how they could be engaged with the program. And Dan can probably talk a little bit about the work that they did there to make sure that the branding was uniform and to support it so it was easy and accessible to anyone who would be utilizing those tools.

Dan Cruce:
Yeah. I'm happy to jump in if that's a good queue up for me, this is Dan Cruce. To color in a few things that Teri and Peggy shared, when Teri first came to us with the opportunity to partner with her and the department and Project THRIVE, we first started to think about how can we add the highest value to the work. And we really looked at that through a couple of lenses and through a couple of questions. The first is really about how can we help with equity and access. And the second is how can we address trust and stigma as an organization, as a big old organization statewide the United Way of Delaware. From an equity and access perspective, Teri and Peggy hit this a little bit earlier, but United Way of Delaware runs the Delaware 211 helpline. Every state has a 211 helpline of folks aren't familiar, and while that may not be the
traditional vehicle to look at for something like this, we do know that is a very simple way to reach the opportunity.

Dan Cruce:
We also know that if folks have a need for that opportunity, they may have other related needs as well, that we could also take care of. So if we got your attention for one need, let's see if we can help you with multiple needs. And so Delaware 211 line quickly became one of the, if not the most easiest way to access the opportunity. We got a website, we've got communication tools. That's fantastic. But simply hitting or connecting with 211 can get you where you need to go. And so we were attempting to look at equity and access in that regard. Simultaneous to that, we know that there is stigma around talking about mental health.

Dan Cruce:
We also know that in order to get to the place where you can have an adult ask for help or an adult ask for help for their child or a child ask for help, you got to build trust. It doesn't come natural to anyone about anything. It is much harder when you're trying to build that with a bit of a taboo topic that we're all trying to destigmatize and break down. And so part of what United Way is able to do as well is we work with many, many community based organizations across the state and our network with those we call them CBOs is important for lots of ways. One of the most important ways is that many families that could or need to access this service already have relationships with these organizations. So the trust is already there.

Dan Cruce:
I'll pick on an example of the LACC, that's our Latin American Community Center. So we have families that have been working with the LACC for multiple reasons and multiple [inaudible 00:15:57] services generation after generation. So it's more natural because the trust is there to have that conversation or have that referral happen at a community based organization. The department can share that information out and they should, and they did, but simultaneous to that, one of the ways that United Way has been able to help with stigma and trust and equity and access is for us to also engage those CBOs and be able to refer through the Delaware 211 help line folks to one of those CBOs as well. So there's a lot of integration. Delaware's a small state, so we all know each other, but it's helpful in the regard for Teri to reach out to us at United Way to be able to pull those assets together.

Dan Cruce:
And simultaneous to that as well, Peggy mentioned the communication materials to this stigma and trust piece. We certainly developed one-pagers that de-stigmatize some of the language, but we also were able to create, I call them motion videos. So these are 60, maybe 90, maybe 120 second videos designed not for one size fits all, but for the core audiences for Project THRIVE. Student to student, family member for student, school member to refer a student or community based organization to refer a student, also for providers as well. Short videos, animated videos, again, to try to break down that stigma, build that trust and increase the likelihood that I will ask for help or I will have someone that will ask for help for me.

Kathleen Guarino:
There's so much in this conversation that's really rich. And one of the things that really stands out as you all are talking is this braided effort to both identify students, help kids get access to
services and to address a lot of the barriers to that. So Teri, you're representing the Department of Education and that's a point for identification and referral for students, no question, but I'm also struck in our conversation today by the importance of partnering with community organizations that already also may be more credible messengers in some way of the efforts that you're looking to create and may in some respects be the larger sources of referral for mental health sometimes than those in the school system itself. I'm just curious, Teri, if you have anything else to add to that.

Teri Lawler:
Yes. Well, and if you recall, because of when we launched the project, we were in the midst of COVID. We really were able to leverage those expanded relationships with community members in order to get services directly with students. Schools were not in operation during that time and had it not been for community based organizations and the United Way, who had put together this really innovative opportunity to create learning pods in the community based organizations but also to provide technical support for them. So in weekly meetings, we were able to talk through what was working in the pods, what behavioral challenges might be coming up for groups of youth, but also identify individual youth who might benefit from some screening and assessment services. So it was almost like the perfect storm kind of coming together. And then add to that regulation 508 where our MTSS was launching, we needed a way to get that implemented. We're talking about universal screening for a number of things, but nonacademic support is one of those areas. We've really worked hard to make sure that THRIVE and THRIVE access has been braided through everything that we do.

Kathleen Guarino:
I'm curious, I think some of these have already started to come up, and Teri, you may have thoughts about this as well as other folks in the room, but what your highlights or successes are that sort of most stand out or are exciting you to date around this sort of cross sector partnerships to help support this work?

Teri Lawler:
I'm tempted to fall back and let the teams speak. They know what makes me excited-

Kathleen Guarino:
Great. Great.

Teri Lawler:
... and that's been the training. Having the training institute, having these funds, 85% of the funds go to direct supports for mental health. But we have really maximized that remaining 15% to make sure that we are building a system to sustain the work. The infrastructure has come from the training support. And what's been amazing to me to see is that the opportunity to not only train educators, but all of our partners, our youth serving organizations, parents. We have taken our developmental framework and mapped all of our learning opportunities across it. We are documenting our progress through our professional development management system, so that I can say at the district, school and educator level, how trauma aware, sensitive, responsive, and informed we are as a community. But most importantly, I mean, just being able to see it in action. Have young people use terms related to regulation and dysregulation. Understanding the brain science and how stress impacts their brains.
Teri Lawler:
I mean, when I’m in the grocery store and I hear a parent or a child say, "I'm dysregulated, I need a break." And then they're doing breathing together. All of those things are really building a stronger community for us. And I think that is at the heart of the work. While we absolutely want to provide services to students that will promote healing and post-traumatic growth and recovery, the goal of going on to live a thriving, purposeful life has been baked into this project from the beginning. And that I think is what really makes it sing and what's going to make it sustainable for me.

Dan Cruce:
Everything Teri said I would underscore and agree with. I think what's a piece that's really important to all of us and we wanted to tease out too, is that while we talk about, think about systems and what outlives us Heidi’s work around evaluating the work and the intentionality by Teri from step one, day one, second one to not take a step until we have that in place. Because that’s what will outlive us. The podcasts are important. The work in schools I think is incredibly important. This is what can help us scale and sustain. The evaluation work is what can help it replicate because we want it to be great for Delaware and we want it to stay on, but we want the success to echo and amplify outside of our borders. So the work that Heidi is undertaken from evaluation, I think is really important.

Heidi Sweetman:
So this is Heidi Sweetman, and thank you, Dan. I was thinking when you were talking about partners, something we don’t consider as much is our historical partners. Teri has done a fantastic job connecting with the work, partially because she was doing so much of it with the compassionate schools. She's connected with the work that came before and took time before this started to really make sure we knew what we were doing theoretically. The Delaware Continuum for Trauma Informed Care that she created with Deb really helped us know where we are going as far as what do we believe we need to be, to be trauma informed. We have a very clear continuum.

Heidi Sweetman:
And then again, as Dan said, Teri baking into this at the very beginning, the evaluation piece. She kind of glanced over it, but something that makes me very excited and I think is a huge success is this database that was created. Because before this, we couldn't look at individual districts and schools and see how much of the training they had participated in. Now we can look at it and we just constructed a heat map that tells us how engaged school districts are, where are they on the continuum. And not as a judgment, you should do better, but as a where can we focus our communication that United Way developed? Where can we focus talking about how do we get kids into services from PMG?

Heidi Sweetman:
We can all connect over this common language, this common goal and understanding where we're trying to go. So I think a huge piece underlying all of these cross-sector partnerships was starting with a common language and a common goal so that everybody is very clear where we're trying to go. We know what trauma informed looks like. Whether you're in a school, whether you're in a community center, we know what trainings we have to offer, where you are. So if this is new to you and you don't know, we know what trainings we have to offer. If you've
been doing this forever, but you want to hone your skills. And to that, the other thing of partnerships and infrastructure I was thinking about as you all were talking was Teri and the whole team has done a great job taking advantage of people who have already done this outside of Delaware, whether it's looking at Heather Ford's work, or if it's partnering with Becky Haas who does the police training for trauma informed care.

Heidi Sweetman:
There has been cross-state partnerships of people who have done it well. We are not too proud to ask for where other people have done it well and bring that home. And so I think it opens up a lot of opportunities for us to not reinvent the wheel, but to do a better job at what we're doing. So I really think a key component of the success is that we all know where we're trying to go because we started at the very beginning, we spent a lot of time making sure we understood what is trauma informed, what are our goals for students. And like Teri said, we want them to meet with providers, but we also want kids and families to be informed so they can take ownership of their mental health and they can use the tools and strategies as well.

Peggy Geisler:
One of the things that I really like about the data piece and having Heidi was to keep us on track, checking in with the advisory committee, checking in with us and we can say, okay, how many kids are we getting referred? How many providers do we have? Are we missing providers in certain areas? Can we target those providers? Do those providers need their own training? Because Teri has a robust training system. If so, let's connect them into the training network. Do they need help with their capacity? Many of our young providers or people coming into that arena, filling out some of the paperwork, going through some of the processes, it can be daunting. That shouldn't eliminate children being able to see, getting back to the equity issue, a counselor who looks like them lives near them, is familiar with their community and helps them be able to navigate whatever trauma has occurred or is an issue for them in a way that gets a better outcome so that at the end of the day, they're able to perform well in school.

Peggy Geisler:
So thinking about it like this, we were thinking about capacity across every... What's the capacity of the family? Meet them where they are. What's the capacity of the provider? Make sure they have everything, tools and the location so those kids can get those needs. What are the capacity of the school? Do they understand where to refer, how? Is the community partners able to engage? And then threading all of that together and then checking in benchmarking. So we lovingly say Heidi keeps us all straight. She's letting us know where you're doing well and where you may not be doing so well and how do we improve on that? It's a continuous plan, do, study, act cycle that we all talk about as a team and we're not too proud to say, "Hey, we're not doing as well here. What do we need to do here better?" And we let our partners also inform what we need to do better and we really appreciate that.

Teri Lawler:
And we've stayed very nimble. As a matter of fact, today, we are doing the next piece of that mapping. So just continuing to use the data to help us figure out where we are and also set a North Star for where we'd like to go next.

Annie:
Yeah, I'll jump in here. This is Annie. I just have one question. I think Heidi, actually, you started to open this up. I'm interested to hear more from all of you or any of you about the specific strategies that you found were particularly successful in initiating these partnerships and in creating them. It's clear that you've been able to leverage and maintain them really wonderfully, so I think it would be helpful if other grantees could hear what were those initial strategies that were really working in creating these wonderful partnerships?

Teri Lawler:
I think it’s helpful to know what else is going on in your community. THRIVE is just one opportunity. There are lots of great things taking place. I love to hear about the innovation, but want to see us work more efficiently. And so when looking for a partner, I look for a win-win. I don't want it to just benefit me. How can I support the work that you're doing to make sure that everybody wins and all of our kids? Look because they are all of our kids, so the kids and families really benefit. And so that's how I approach it.

Heidi Sweetman:
This is Heidi, again. I think one of the things that I've watched in Delaware and Project THRIVE, but again, when I said reaching back historically, is that partnerships have been strong like with United Way of Delaware, with PMG. These are partnerships that have been doing the work through different grants, through different opportunities. And these relationships give us a history where each player can bring in their group to be a part of it. And there is this level as the example that Jan was giving of the black community center. There's this level of trust because you have solid based partners that meet continually, and then they can bring their group of influence in to meet the needs that they have. And I think you can't minimize the impact of history and relationship in communities where you're asking them to do something that might be a little bit uncomfortable, like ask for support in mental health.

Peggy Geisler:
And when we think about collaboration, and I call it purposeful collaboration, you're asking, how do you maintain these relationships? One is you continuously communicate. We know that’s important. People need to know where you are at all times what you're doing. You celebrate successes. So you give and acknowledge your partners who are doing a really good job. And you make sure you follow up with them. You set actionable items that you've completed and you show the completion of those actions so that people know you're not meeting to meet, but you're meeting to proceed forward to do a better job with one another. And then lastly, I think as you make sure you have leadership like Teri, like Dan, like Heidi and other partners who are known and trusted in the community and create a relationship so that they can rely on each other.

Peggy Geisler:
I think during COVID one of the things that we're critical were that some of the people around the table were I call anchor individuals. They were individuals like Teri have been around for a while and I don't mean that in a bad way. I mean it in a good way. And Dan, who's a figure head out in the community. Myself, who's well known out in the community, trusted, and we're going to lead. We're going to be here. We're going to support you. We've given our commitment to this and we're following through on it. And in collaboration, that's key.
Peggy Geisler:
I think a lot of people believe that just because you bring people around a table in the inner room that it naturally occurs, and it doesn't. It's why it needs to be purposeful and clear, concise, and communicated well and acted upon. And so I think to answer your question, our collaboration had all of those things and more, and that keeps people wanting to meet. Even when we said we might not need to meet as an advisory group, they're like, "What? Oh yes, we do. We'll find something else to work on for these children." And we're like, "Okay, you got it." So, I mean, I think it's important not to understate that because none of this could go on without that relationship development.

Dan Cruce:
An additional way to say that too is, we did what we said we were going to do. And there's a reputation for that. So it can be a little dangerous when someone says, oh, come partner with us. Come join and divide... You got to be careful when you say yes to those things. Because what we intended to do and what we said we would do, we did, which is, if we're asking you to partner with us, we're going to make it a light load. We're going to carry as much of the burden as we can. And we're going to try to bring you answers to your problems.

Dan Cruce:
And the grant that Teri won helped answer a lot of the partners problems. And so just bringing an answer, isn't enough. It's also respecting folks time and being efficient as Peggy very eloquently described. And Peggy's work and her team's work around living that promise is really one of the core elements to the success as well, because I can say it, but if we didn't do it, then we would begin to sully our reputations that we do what we say and folks wouldn't partner with us next time. So Peggy and her team holding us to those routines in that respect is what keeps people coming around the table and that's part of the secret sauce.

Kathleen Guarino:
We so appreciate this really rich conversation that we're having today. There are so many offshoots of this that I feel like we could have or ask you about, but in the spirit of time for today, and before we close out, our final question to you is what's next for you as a partnership? What's your growth edge as this sort of multi-sector collaborative that's looking to support this great work for kids and families?

Teri Lawler:
That's a big question. For me, I believe our honest reflection on where we've been and where we want to go is so important. And so going back to the list of gaps and looking for strategies, whether in the policy area, is there regulation that's going to help us fill these gaps because that's going to drive the next partner that we pursue or is it something programmatic, but going back and reflecting on gaps and filling those gaps and coming up with ways to fill those gaps would be next steps for me. And some of that is also related to funding gaps. Are there places that we could be supporting young people that's not taking place right now? Our intent is to build a robust, sustainable system.

Peggy Geisler:
For me in thinking about this partnership and what we're doing, there is a national crisis for mental health for children in our country. And we would be remiss if the passion and the relationships we've formed, don't take a forward progression to continue to meet a growing need that our community, especially those who do not have the voting power in our communities, by ensuring that we have a network that wherever they would need to access mental health services, we're prepared to provide that. And what better way than through our Department of Education, our school districts and our partners? And so it's more of a real calling with regards to how I feel about it and a passion. So as long as there is a drive for the collaborative to go forward, and I know there's a drive with Teri and her leadership, then we're going to continue to work towards solving for this issue. At least here in Delaware, I know we will.

Heidi Sweetman:
I would say that as the program evaluator, you can anticipate my answer. It is that we have identified gaps where we want to make sure that we are able to find funding and policies. Particularly one of the things that has stuck out in literature is students who are transitioning in and out of public schools, whether they're going to a mental health facility, whether they're going to juvenile justice, looking to make sure that those locations are using the same language, are having trauma informed care and that those transitions are supported for students. So that's one of the areas that I know just from the program evaluation standpoint, I get excited about and will probably be part of conversations moving forward for me.

Dan Cruce:
When I look over my shoulder and I think about where we've been the most successful, I look at where we have the most unique opportunities to drive change, vis-a-vis other groups that sound the same or doing some important work. I really think that it's around policy and PR. And when I say PR I mean our unique opportunity, because we're a public private partnership to continue to destigmatize the perception of mental health, the misperception of asking for help, we're making strides. But I think that's a unique place for us because we're a public private partnership. And I think everyone else said policy, I agree completely with policy as well, particularly around how it can change funding mechanisms at the state level, whether it be state or federal dollars so that we can help those families that need us the most. Help everybody, don't get me wrong. But sometimes the families that need us the most have the least, and therefore our systems need to be designed to meet them and meet them thoroughly. And we have a policy perspective and opportunity for that.

Teri Lawler:
And I would be remiss if I didn't remind us that we started with focus groups, with parents and youth, and we've come full circle with that. Working and hearing with youth directly about what they need and what they feel motivates their help seeking behavior. That's going to drive this work. And so really excited to see it move forward and could not identify a better group to do this work with.

Kathleen Guarino:
Thank you, Teri. Thank you everyone for your time today. And for all of the work that you're doing. It's very clear that you're living the belief in the value that no one system can solve any of
this or address any of this on its own. We really look forward to seeing and hearing what you do and how you grow over this next year.

Teri Lawler:
Thank you.

Peggy Geisler:
Thank you.

Heidi Sweetman:
Thank you.

Annie:
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